Source: Prosper Insights & Analytics™, Monthly Consu	mer Survey.	JUL-15													
	dults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.2%					• • • • • • • • • • • • • • • • • • • •										
Do you have child/dependent attending college this fall	2														
Yes	10.0%	9.7%	10.2%	7.3%	12.4%	13.9%	6.7%	10.0%	21.0%	7.9%	1.4%	11.1%	7.9%	9.8%	11.0%
No	90.0%	90.3%	89.8%	92.7%	87.6%	86.1%	93.3%	90.0%	79.0%	92.1%	98.6%	88.9%	92.1%	90.2%	89.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Will you be attending college this fall?															
Yes	10.6%	10.8%	10.4%	13.7%	7.0%	46.6%	14.7%	7.1%	2.8%	1.5%	0.3%	9.6%	9.5%	10.9%	12.5%
No	89.4%	89.2%	89.6%	86.3%	93.0%	53.4%	85.3%	92.9%	97.2%	98.5%	99.7%	90.4%	90.5%	89.1%	87.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
If you will be attending college, which year will you begi	in?														
Freshman	14.5%	18.0%	10.3%	14.9%	14.0%	30.5%	15.4%	10.4%	18.2%	8.0%	0.0%	25.6%	10.6%	12.4%	15.2%
Sophomore	13.7%	9.1%	19.2%	20.6%	5.7%	16.6%	12.4%	10.8%	13.5%	22.8%	0.0%	5.2%	12.7%	21.1%	11.0%
Junior	18.0%	14.1%	22.6%	23.0%	16.4%	19.6%	16.8%	29.6%	11.7%	22.2%	0.0%	6.9%	27.6%	17.2%	24.4%
Senior	18.2%	16.5%	20.2%	15.4%	21.7%	19.8%	16.6%	14.2%	15.1%	22.8%	25.0%	31.5%	5.8%	21.3%	15.0%
Grad School/Law School/Med School/Other Total	35.6% 100.0%	42.3%	27.7% 100.0%	26.0%	42.2%	13.6%	38.9%	35.0%	41.5%	24.1%	75.0%	30.9%	43.3%	28.0%	34.6% 100.0%
		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Have a Child/Dependent Attending College or Yourself	_	-	•												
How much do you plan to spend on the following back-	to-college ite	ems this ye	ear?												
Clothing and accessories (excluding Shoes)	40==0	40= 00											.====		4=0.00
Average of Buyers \$	187.78 \$		\$ 180.62 \$						\$ 185.59 \$				176.59 \$	•	179.90
Percent Buying Net Average \$	72.9% 136.95 \$	74.5% 145.28	71.4% \$ 129.04 \$	68.7% 116.84 \$	71.2% 5 139.91 \$	89.1% 120.34 \$	74.9% 117.75 \$	72.8% 106.83	74.2% \$ 137.70 \$	67.5% 129.55 \$	63.3% 200.04 \$	70.9% 143.51 \$	71.7% 126.56 \$	76.5% 144.65 \$	68.8% 123.76
in billions \$	6.56	143.20	\$ 129.04	110.04 4	159.91 ф	120.54 ¢	117.75 4	100.03	φ 137.70 φ	129.55 ф	200.04 4	ι 143.51 φ	120.50 φ	144.05 ф	123.70
Shoes	0.00														
Average of Buyers \$	105.09 \$	116.91	\$ 93.27 \$	94.98 \$	110.74 \$	97.03 \$	126.32 \$	97.64	\$ 106.41 \$	107.33 \$	92.44 \$	122.03 \$	92.19 \$	107.27 \$	95.76
Percent Buying	69.3%	71.2%	67.4%	64.6%	68.8%	83.1%	73.2%	64.3%	69.1%	65.9%	63.4%	60.9%	65.6%	72.3%	70.6%
Net Average \$	72.79 \$	83.22	\$ 62.90	61.39 \$	76.20 \$	80.62 \$			\$ 73.48 \$	70.78 \$	58.61 \$		60.49 \$		67.62
in billions \$	3.49														
Collegiate Branded Gear or Supplies (apparel, bumper s	stickers, etc.))													
Average of Buyers \$	90.15 \$	103.55	\$ 76.67 \$	77.46 \$	100.79 \$	71.52 \$	117.62 \$	109.74	\$ 83.90 \$	95.45 \$	52.78 \$	94.45 \$	77.44 \$	79.76 \$	106.34
Percent Buying	50.5%	52.0%	49.0%	42.3%	51.0%	62.4%	56.4%	51.4%	50.4%	45.7%	39.7%	51.8%	42.1%	55.3%	49.8%
Net Average \$	45.49 \$	53.83	\$ 37.59	32.75	51.44 \$	44.63 \$	66.36	56.46	\$ 42.32 \$	43.58 \$	20.97	48.95 \$	32.62 \$	44.12 \$	52.98
in billions \$	2.18														
School supplies, such as notebooks, folders, pencils, a			. 74.00	70.00		70.40	7400 4	70.00		07.05 #	00.04		CO 04 A	04 77	70.40
Average of Buyers \$ Percent Buying	78.68 \$ 84.8%	83.45 86.0%	\$ 74.03 \$ 83.6%	76.82 \$ 81.2%	8 2.47 \$ 84.7%	70.19 \$ 95.8%	74.09 \$ 88.8%	78.96 85.0%	\$ 81.20 \$ 84.1%	87.85 \$ 77.9%	80.01 \$ 79.7%	86.77 \$ 87.6%	68.34 \$ 68.8%	81.77 \$ 86.1%	73.19 85.0%
Net Average \$	66.70 \$	71.74							\$ 68.30 \$				46.98 \$		62.22
in billions \$	3.20		01.02	, 02.00 4	σο.σσ φ	07.LL 4	00.00 4	01.10	Ψ 00.00 ψ	σσ.σσ φ	00.70	, , , ο.ο. φ	40.00 ψ	70.00 ψ	OZ.ZZ
Electronics or computer-related equipment such as a homeon MP3 player	ome compute	er, laptop,	tablet, cell ph	one, digital c	amera or										
Average of Buyers \$	415.51 \$	403.65	\$ 429.40	391.21 \$	420.09 \$	395.65 \$	360.83	418.64	\$ 516.71 \$	448.16 \$	384.48	476.70 \$	433.60 \$	433.95 \$	363.80
Percent Buying	49.9%	55.3%	44.8%	47.1%	50.8%	68.1%	63.6%	53.1%	43.4%	36.5%	39.1%	40.7%	47.9%	54.8%	53.3%
Net Average \$	207.27 \$	223.14	\$ 192.23 \$	184.27 \$	213.48 \$	269.57 \$	229.49 \$	222.35	\$ 224.27 \$	163.55 \$	150.30 \$	194.01 \$	207.90 \$	237.59 \$	194.03
in billions \$	9.93														
Dorm or apartment furnishings like bedspreads, posters															
Average of Buyers \$						217.68 \$			\$ 234.48 \$		- ,	•			202.76
Percent Buying	51.3%	48.2%	54.3%	47.0%	51.7%	61.2%	46.1%	42.4%	49.6%	48.5%	61.7%	54.2%	40.5%	50.9%	53.4%
Net Average \$		117.00	\$ 135.12	126.01 \$	127.54 \$	133.22 \$	107.11 \$	104.30	\$ 116.32 \$	128.57 \$	167.52 \$	149.00 \$	87.38 \$	135.24 \$	108.25
in billions \$	6.05														
Food items, such as snacks, beverages, etc. Average of Buyers \$	163.24 🕏	180.20	¢ 1/6 22 4	153 56 6	176 22 6	155.25 #	100.06 #	179.01	¢ 150 60 ¢	106.02 6	104.85	17000 6	170 51 6	16/ /0 0	156 60
Percent Buying	72.3%	180.28 74.2%	\$ 146.22 \$ 70.5%	153.56 \$ 68.3%	71.0%	155.25 \$ 85.7%	1 90.06 \$ 74.7%	75.0%	\$ 152.60 \$ 71.3%	196.92 \$ 67.3%	63.3%	67.2%	67.8%	164.49 \$ 75.0%	156.68 72.5%
Net Average \$										132.55 \$		67.2% 115.79 \$			
in billions \$	5.65	100.70	ψ 103.02 ¢	, 10-1.30 ¢	, 120.10 Þ	:02.30 Q	172.00 4		ψ 100.01 Φ	:02.33 Ф	00.00 ¢	, 115.75 Þ	. 10.00 ф	120.02 P	110.02
Personal care items, such as skin care, hair care, oral c		OTC mos	licina etc												
Average of Buyers \$				88.59	116.48 \$	76.45 \$	106.66 \$	116.44	\$ 96.74 \$	125.01 \$	97.27 \$	94.54 \$	110.02 \$	108.96 \$	100.93

Source: Prosper Insights & Analytics™, Monthly Const	umer Survey	, JUL-15													
	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.2%															
Percent Buying	75.8%	74.3%	77.2%	68.5%	76.6%	89.8%	77.3%	75.5%	75.9%	69.3%	70.3%	71.9%	70.1%	77.4%	79.3%
Net Average \$	78.02 \$	78.78 \$	77.30 \$	60.65 \$	89.22	\$ 68.64 \$	82.50 \$	87.86 \$	73.41 \$	86.63 \$	68.39 \$	67.94 \$	77.08 \$	84.31	\$ 80.01
in billions \$	3.74														
Gift Cards or Pre-Paid Cards			440 == 4	440.00	4=4.00		454.05		100.10						
Average of Buyers \$ Percent Buying	146.00 \$ 32.7%	147.64 \$ 40.1%	143.57 \$ 25.6%	110.57 \$ 33.6%	171.69 32.6%	\$ 105.75 \$ 35.6%	151.87 \$ 43.2%	174.66 \$ 41.7%	160.16 \$ 30.7%	164.99 \$ 31.0%	65.50 \$ 15.7%	156.87 \$ 30.2%	119.99 \$ 28.3%	136.91 32.1%	\$ 169.61 38.4%
Net Average \$					55.91				49.21 \$		10.26 \$	47.40 \$		44.00	
in billions \$	2.28	, , ,	•	******		* ****	*			•		*	*		
Combined Average \$	899.18 \$	965.93 \$	835.90 \$	786.33 \$	948.69	\$ 954.84 \$	969.14 \$	914.05 \$	893.88 \$	874.73 \$	806.20 \$	916.97 \$	788.57 \$	961.22	\$ 867.67
in billions \$	43.09	, σοσ.σσ φ	σσσ.σσ φ	700.00 ψ	0-10.00	φ σστιστ φ	σσσ.14 φ	σ14.00 φ	σσσ.σσ φ	014.10 ¢	σσσ.2σ φ	σ10.07 φ	700.07 φ	001.22	Ψ 001.01
Where will you purchase back-to-college items this year	•														
Catalog	11.2%	12.4%	10.1%	11.1%	11.9%	10.7%	14.8%	15.8%	6.4%	9.5%	10.2%	13.0%	6.6%	9.1%	16.5%
College Bookstore Discount Store	39.1% 48.3%	41.9% 43.4%	36.5% 53.0%	32.9% 45.8%	40.3% 51.2%	50.9% 38.8%	32.2% 40.6%	39.8% 50.6%	35.4% 48.7%	32.9% 51.5%	46.1% 57.0%	30.7% 43.4%	30.7% 37.7%	42.9% 52.0%	47.3% 52.3%
Department Store	44.9%	42.6%	47.0%	36.2%	47.4%	58.3%	46.2%	43.8%	43.9%	39.6%	40.6%	46.2%	41.0%	44.3%	42.2%
Drug Store	19.6%	15.2%	23.8%	13.6%	22.2%	21.3%	20.6%	18.6%	16.9%	16.1%	24.2%	16.8%	14.9%	22.7%	17.8%
Home Furnishings or Home Décor Store	10.6%	10.8%	10.5%	6.3%	13.6%	15.7%	10.8%	13.6%	12.0%	10.4%	3.1%	14.0%	8.5%	9.9%	9.5%
Office Supply Store	31.3%	36.4%	26.3%	24.1%	35.2%	43.2%	25.5%	36.3%	26.3%	34.6%	25.8%	28.1%	23.3%	31.6%	35.7%
Local/Small Business	10.2%	11.0%	9.5%	10.4%	10.8%	17.0%	14.7%	8.7%	7.2%	13.0%	3.1%	11.0%	9.2%	8.6%	13.3%
Online	39.3%	42.4%	36.3%	32.0%	44.3%	50.3%	39.9%	33.4%	38.0%	29.5%	46.1%	32.6%	31.9%	45.6%	42.6%
Clothing Store	30.0%	30.7%	29.3%	24.2%	33.5%	45.9%	18.8%	25.9%	32.9%	27.3%	32.8%	28.1%	23.8%	36.8%	26.0%
Electronics Store	16.5%	18.3%	14.7%	13.2%	18.5%	25.8%	14.8%	20.8%	15.2%	11.5%	13.3%	12.8%	15.1%	18.2%	18.2%
Thrift Stores/Resale Shops	10.9%	9.0%	12.7%	14.0%	9.4%	14.5%	9.6%	11.2%	9.5%	11.5%	10.2%	7.9%	19.5%	8.9%	14.6%
more than one answer.															
Online Book to College Shanneyer De you plan to take	adventes e	of any of the	iallawina ahi	nning 00m/04	a whan										
Online Back-to-College Shoppers: Do you plan to take shopping online for back-to-college this year? (Check a			ollowing Sili	pping service	es when										
Buy online, pick-up in store / Ship to store	46.9%	y) 44.5%	49.1%	47.0%	43.9%	55.2%	50.6%	50.9%	45.6%	46.7%	35.2%	45.8%	42.9%	46.5%	48.0%
Expedited shipping	15.5%	17.9%	13.3%	13.5%	16.7%	20.1%	31.0%	27.2%	12.5%	40.7 %	0.0%	13.1%	20.4%	14.8%	16.5%
Free shipping	90.2%	89.1%	91.3%	75.5%	91.0%	92.2%	91.3%	93.4%	91.2%	84.3%	89.0%	69.4%	77.6%	92.5%	92.0%
Reserve online	6.9%	6.7%	7.1%	7.9%	5.6%	9.5%	11.4%	11.8%	5.8%	4.0%	0.0%	5.4%	7.7%	6.9%	6.5%
Same-day delivery	7.4%	8.6%	6.2%	9.7%	5.0%	15.5%	18.5%	10.4%	1.9%	0.0%	0.0%	12.4%	4.8%	5.9%	7.1%
Other (please specify)	1.9%	1.2%	2.6%	1.0%	3.2%	0.4%	0.9%	2.5%	0.0%	8.0%	0.0%	0.3%	0.0%	2.7%	3.3%
The sum of the 76 totals may be greater than 100% because the respondents can select more than one answer.															
When will you begin shopping for back-to-college mero	chandisa?														
At least two months before school starts	23.6%	23.9%	23.4%	22.2%	25.9%	27.6%	30.1%	20.2%	30.1%	23.9%	11.2%	23.7%	26.1%	19.9%	27.8%
Three weeks to one month before school starts	37.4%	36.3%	38.6%	29.8%	35.7%	39.1%	31.2%	31.3%	34.0%	30.7%	57.1%	37.9%	25.2%	38.7%	39.7%
1-2 weeks before school starts	23.7%	22.5%	24.8%	33.0%	22.7%	22.0%	22.6%	30.2%	24.9%	23.5%	19.2%	28.2%	22.6%	26.8%	17.2%
The week school starts	8.4%	9.9%	7.0%	7.1%	9.1%	6.6%	10.7%	9.0%	7.8%	9.8%	6.3%	6.2%	9.4%	7.8%	8.9%
After school starts	6.8%	7.4%	6.2%	7.9%	6.6%	4.7%	5.4%	9.3%	3.2%	12.1%	6.3%	3.9%	16.7%	6.7%	6.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Shop at least two months before school starts: Why do months before school starts? (Check all that apply)	o you begin	shopping for	back-to-coll	ege at least t	wo										
To spread out my shopping budget	65.8%	49.2%	81.4%	58.0%	61.7%	65.7%	69.9%	63.3%	61.1%	79.9%	56.2%	49.6%	53.5%	54.6%	66.4%
Prices/promotions are too good to pass up	49.3%	47.7%	50.8%	42.4%	39.2%	44.4%	51.3%	41.6%	40.3%	11.4%	100.0%	30.7%	32.8%	27.6%	50.7%
To avoid crowds	37.9%	47.3%	28.9%	33.7%	30.4%	39.5%	42.1%	32.5%	31.2%	38.3%	43.8%	30.1%	22.4%	33.5%	39.0%
I don't want to miss out on desired items	27.2%	29.8%	24.6%	27.1%	18.8%	38.1%	26.0%	17.5%	23.4%	14.8%	43.8%	25.2%	19.2%	20.7%	22.8%
Habit	11.6%	10.0%	13.2%	14.2%	11.4%	13.2%	19.6%	17.5%	13.0%	7.4%	0.0%	20.0%	15.6%	10.4%	8.3%
I tend to shop for the school season year-round	14.9%	13.5%	16.2%	15.0%	14.7%	18.2%	6.7%	15.4%	20.8%	30.9%	0.0%	15.3%	18.5%	16.1%	9.0%
To avoid the stress of last-minute shopping	34.9%	20.1%	48.9%	20.1%	34.5%	43.2%	15.2%	42.9%	29.9%	22.8%	56.2%	24.6%	27.1%	20.8%	32.7%
Other (please specify)	1.1%	1.3%	0.9%	1.0%	1.0%	0.7%	0.0%	2.1%	0.0%	4.0%	0.0%	0.4%	0.0%	0.0%	8.2%
nne sum or the % totals may be greater than 100% because the respondents can select more than one answer.															
Where will the college student be living this year?	Q.4 ==-		00.5				00 1-1		00	40		40 1-1		00.5-1	
Dorm room or college housing	31.3%	28.8%	33.6%	26.9%	33.1%	28.4%	20.1%	21.3%	38.3%	18.2%	57.8%	40.1%	20.8%	29.2%	31.2%
Fraternity or sorority house	4.6%	6.2%	3.1%	5.3%	3.8%	4.8%	7.9%	9.2%	3.8%	2.3%	0.0%	6.2%	4.8%	4.2%	5.0%

Source: Prosper Insights & Analytics™, Monthly Cor	nsumer Survey	, JUL-15													
N = 6500, 6/30 - 7/8/15	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.2%															
Off campus apartment or housing	21.0%	22.8%	19.4%	21.0%	21.1%	29.8%	21.2%	15.0%	22.1%	39.2%	3.1%	12.4%	22.8%	26.0%	19.9%
At home	41.5%	40.1%	42.8%	44.5%	40.4%	36.0%	50.4%	53.2%	34.7%	38.1%	36.0%	41.0%	43.1%	39.9%	41.6%
Other (please specify)	1.6%	2.1%	1.0%	2.3%	1.6%	1.0%	0.4%	1.3%	1.1%	2.3%	3.1%	0.4%	8.5%	0.8%	2.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
How will the state of the U.S. economy impact your b	oack-to-college	purchases?	(Check all th	nat apply)											
Buying more store brand/generic products	28.4%	25.7%	31.0%	26.9%	27.9%	36.2%	28.8%	23.1%	23.5%	30.5%	30.5%	23.8%	23.0%	29.1%	32.7%
Doing more comparative shopping online	29.1%	28.6%	29.5%	24.7%	29.1%	39.1%	31.5%	29.3%	23.2%	19.6%	33.6%	22.7%	21.7%	32.4%	31.8%
Doing more comparative shopping with ad	05 50/	04.00/	29.7%	05.00/	05.00/	20.5%	00.00/	00.40/	04.00/	00.00/	37.5%	26.9%	19.1%	23.6%	07.00/
circulars/newspapers Making do with last year's school items	25.5% 23.2%	21.0% 20.2%	29.7% 26.0%	25.9% 22.3%	25.3% 21.5%	20.5% 30.0%	26.8% 19.8%	23.4% 18.6%	21.6% 20.4%	20.8% 25.2%	37.5% 26.6%	26.9% 17.4%	21.0%	23.6%	27.9% 24.2%
Shopping for sales more often	35.2%	28.7%	41.4%	32.3%	34.3%	39.7%	30.2%	30.8%	28.5%	23.2%	57.8%	36.7%	24.6%	37.5%	35.0%
Shopping more online	18.1%	22.1%	14.3%	15.4%	18.9%	25.9%	20.8%	21.0%	12.4%	10.8%	19.5%	16.2%	13.6%	22.0%	17.3%
Spending less overall	30.3%	29.0%	31.5%	35.3%	24.4%	40.5%	21.1%	26.1%	25.3%	35.5%	36.0%	20.3%	29.9%	29.1%	41.2%
Using coupons more	24.5%	19.2%	29.6%	30.3%	20.3%	28.7%	19.2%	19.4%	19.2%	19.7%	40.6%	26.6%	23.1%	28.3%	17.7%
3															
Sharing or borrowing textbooks instead of buying them	13.9%	11.6%	16.0%	13.2%	12.4%	24.6%	11.9%	11.7%	11.6%	12.8%	13.3%	12.3%	10.7%	16.1%	13.9%
The economy is impacting students, living situation															
(living with parents/relatives, on-campus housing, fraternity/sorority housing)	8.8%	9.4%	8.2%	11.9%	6.9%	13.5%	6.0%	10.9%	8.4%	12.8%	3.1%	10.0%	2.0%	11.3%	9.8%
The economy is impacting choice of college (two-year	0.0%	9.4%	0.2%	11.9%	0.9%	13.5%	6.0%	10.9%	0.4%	12.0%	3.1%	10.0%	2.0%	11.5%	9.0%
school vs. four-year, closer to home, college that															
offered a scholarship, public vs. private)	8.7%	8.8%	8.6%	11.3%	6.7%	15.3%	4.9%	9.0%	6.1%	13.0%	6.3%	8.4%	2.7%	10.0%	11.3%
Other	0.5%	0.6%	0.4%	0.8%	0.3%	0.2%	0.9%	0.7%	1.1%	0.0%	0.0%	0.9%	0.0%	0.4%	0.9%
Back-to-college plans will not change	26.3%	29.8%	22.9%	24.2%	30.1%	18.5%	22.5%	29.9%	28.5%	30.8%	25.8%	29.3%	32.9%	27.0%	21.3%
more than one answer.															
Asked of Back-to-College Shoppers: Do you own eit															
Smartphone (i.e. iPhone, Droid, BlackBerry etc.)	78.2%	78.7%	77.8%	68.9%	85.0%	91.6%	88.8%	83.9%	86.5%	76.6%	46.9%	72.3%	71.9%	80.5%	82.5%
Tablet (i.e. iPad, TouchPad, XOOM, PlayBook, etc.)	55.1%	53.7%	56.5%	43.9%	61.7%	47.1%	58.4%	64.8%	53.3%	48.0%	57.0%	46.9%	41.7%	61.0%	61.2%
I do not own either of these types of devices	13.8%	13.2%	14.3%	24.4%	8.3%	3.6%	5.4%	6.5%	6.9%	16.4%	39.8%	20.2%	22.1%	8.5%	11.0%
more than one answer.															
Own a Smartphone: How will you use your Smartph	one to make Ba	ack-to-Colle	ge purchase	decisions? (0	Check all										
that apply)															
Plan to Research Products/Compare Prices	41.0%	44.6%	37.5%	32.8%	42.0%	54.1%	47.7%	44.0%	31.7%	27.8%	43.3%	27.8%	31.8%	47.0%	44.1%
Plan to Purchase Products	31.4%	38.5%	24.7%	26.9%	30.7%	38.0%	38.6%	35.0%	17.7%	16.5%	43.3%	26.6%	21.0%	37.4%	31.7%
Plan to Redeem Coupons	25.3%	19.6%	30.7%	19.3%	22.8%	34.3%	29.8%	30.6%	16.9%	5.8%	35.4%	19.1%	16.9%	24.8%	26.6%
Plan to look up Retailer Information (location, store	07.00/	04.00/	00.70/	10.00/	07.00/	40.00/	00.00/	07.00/	10.00/	14.50/	40.70/	10.70/	15.00/	00.00/	00.00/
hours, directions, etc.) Plan to use Apps to Research or Purchase Products	27.9% 17.3%	24.9% 19.9%	30.7% 14.9%	18.0% 14.4%	27.9% 16.4%	42.0% 23.3%	26.0% 19.7%	27.3% 14.9%	16.9% 8.9%	14.5% 9.0%	42.7% 28.7%	19.7% 9.5%	15.8% 7.5%	29.9% 22.9%	32.0% 19.5%
Plan to use Apps to Research of Fundase Floducts Plan to use Apps to Compare Prices	15.4%	15.8%	14.9%	12.1%	13.2%	23.8%	13.7%	11.9%	8.0%	7.5%	28.7%	10.3%	5.5%	20.9%	14.0%
Do not plan to Research or Make a Purchase with my	13.476	13.076	14.576	12.176	13.2 /6	25.0 /6	13.3 /6	11.576	0.076	7.576	20.7 /6	10.576	3.376	20.976	14.0 /6
Smartphone	36.2%	34.3%	38.1%	34.5%	38.5%	20.2%	24.5%	36.5%	52.7%	60.2%	21.3%	36.9%	36.4%	31.1%	37.0%
The sum of the 7% totals may be greater than 100% because the respondents can select more than one answer.			, .	,.	00.070					****	=	***************************************		• , .	
Own a Tablet: How will you use your Tablet to make	Back-to-Colled	ne nurchaea	decisions?	Check all the	at anniv\										
Plan to Research Products/Compare Prices	46.2%	46.9%	45.6%	36.7%	45.3%	53.7%	46.6%	46.6%	41.0%	30.8%	58.7%	34.7%	30.6%	47.1%	50.8%
Plan to Purchase Products	35.2%	43.9%	27.0%	34.8%	36.7%	38.9%	41.3%	39.8%	28.2%	27.4%	36.3%	34.7 %	26.3%	39.3%	33.3%
Plan to Redeem Coupons	21.9%	20.9%	22.8%	20.8%	18.1%	33.3%	26.3%	24.0%	13.1%	7.7%	28.7%	20.6%	12.5%	27.6%	15.3%
Plan to look up Retailer Information (location, store	,		,,,		. 5 , 0	22.070		,		, .			/ 0		. 3.0 /3
hours, directions, etc.)	30.5%	32.1%	29.0%	26.6%	31.9%	32.5%	30.4%	30.3%	21.3%	27.4%	41.3%	30.4%	14.4%	27.2%	37.6%
Plan to use Apps to Research or Purchase Products	15.9%	16.7%	15.1%	13.6%	14.0%	23.9%	19.6%	14.9%	13.0%	7.7%	17.5%	13.0%	10.7%	18.5%	15.3%
Plan to use Apps to Compare Prices	19.2%	25.6%	13.0%	16.3%	21.2%	20.8%	16.7%	13.3%	7.8%	12.7%	42.5%	13.1%	8.3%	23.2%	17.4%
Do not plan to Research or Make a Purchase with my															
Tablet The sum of the % totals may be greater than 100% because the respondents can select	32.5%	24.4%	40.1%	31.4%	33.0%	24.4%	27.2%	24.4%	46.4%	48.9%	22.5%	25.1%	29.3%	33.1%	31.5%
more than one answer.															

Source: Prosper Insights & Analytics™, Monthly	, Co	onsumer	Su	rvey, JUL	. 07	7-15											
		2007		2008		2009		2010		2011	20	12	2013		2014		2015
Do you have child/dependent attending college	this			44.40/		10.50/		10.40/		10.70/	10.0	0/	10.50/		44.00/		10.00/
Yes No		9.8% 90.2%		11.1% 88.9%		10.5% 89.5%		10.4% 89.6%		10.7% 89.3%	12.3 87.7		10.5% 89.5%		11.6% 88.4%		10.0% 90.0%
Total		100.0%		100.0%		100.0%		100.0%		100.0%	100.0		100.0%		100.0%		100.0%
Total		100.070		100.070		100.070		100.070		100.070	100.0	,0	100.070		100.070		100.070
Will you be attending college this fall?																	
Yes		12.1%		11.8%		10.6%		13.2%		13.6%	14.3		13.7%		11.5%		10.6%
No Tatal		87.9%		88.2%		89.4%		86.8%		86.4%	85.7		86.3%		88.5%		89.4%
Total		100.0%		100.0%		100.0%		100.0%		100.0%	100.0	%	100.0%		100.0%		100.0%
If you will be attending college, which year will y	you	begin?															
Freshman		18.9%		14.9%		22.0%		17.8%		22.9%	21.5	%	14.3%		18.2%		14.5%
Sophomore		17.5%		14.6%		12.4%		18.7%		20.3%	14.1		14.3%		11.4%		13.7%
Junior		14.5%		12.1%		17.0%		15.1%		16.8%	18.8		16.1%		18.7%		18.0%
Senior Grad School/Law School/Med School/Other		14.5% 34.5%		10.3% 48.1%		9.6% 38.9%		11.2% 37.1%		9.2% 30.9%	11.3 34.2		14.9% 40.4%		11.7% 40.0%		18.2% 35.6%
Total		100.0%		100.0%		100.0%		100.0%		100.0%	100.0		100.0%		100.0%		100.0%
How much do you plan to spend on the followin	a h		alle		thi			100.070		100.070	100.0	,0	100.070		100.070		100.070
Clothing and accessories (excluding Shoes)	a n	2011-10-01	J116	ac itellis		o your i											
Average of Buyers	\$	216.47	\$	202.61	\$	173.79	\$	166.94	\$	172.89	179.2	0 \$	168.52	\$	182.51	\$	187.78
Percent Buying	~	69.2%	*	66.3%	Ψ	68.2%		72.4%	*	73.7%	74.2		72.8%	Ŧ	76.0%	~	72.9%
Net Average	\$	149.85	\$	134.40	\$		\$	120.88	\$		132.9			\$	138.73	\$	136.95
in billions	\$	7.41	\$	7.01	\$	5.77	\$	6.63	\$	7.25 \$	5 7.8	33 \$	6.72	\$	7.33	\$	6.56
Shoes																	
Average of Buyers	\$	96.63	\$	97.35	\$	91.46	\$	94.71	\$	87.09	106.7	8 \$	95.02	\$	109.28	\$	105.09
Percent Buying		62.0%		60.1%		63.2%		65.7%		69.6%	71.0		69.0%		71.0%		69.3%
Net Average		59.90		58.46		57.85		62.20		60.58		1 \$	65.60		77.60		72.79
in billions		2.96		3.05	\$	2.82	\$	3.41	\$	3.45	3 4.	47 \$	3.59	\$	4.10	\$	3.49
Collegiate Branded Gear or Supplies (apparel, b	um	•				70.00	•	00.00	•	70.54			00.07	•	04.00		00.45
Average of Buyers Percent Buying		NA NA		82.53 42.7%	\$	79.09 43.7%		80.32 45.1%	\$	72.51 9 45.5%	\$ 99.5 53.1	0 \$	83.67 51.3%	\$	91.68 51.7%	\$	90.15 50.5%
Net Average		NA		35.26	\$	43.7% 34.52		36.26	\$	33.00 S		⁷ ₀ 7 \$	42.94	\$	47.36	\$	45.49
in billions		NA		1.84		1.68		1.99		1.88		11 \$	2.35		2.50		2.18
School supplies, such as notebooks, folders, pe	enci				Ť		•		•	,		•		•		•	
Average of Buyers		76.15		84.13	\$	74.63	\$	77.17	\$	73.65	89.0	6 \$	77.48	\$	85.96	\$	78.68
Percent Buying		83.4%	·	81.4%	·	81.8%		81.5%	·	83.5%	85.0		81.2%	·	87.0%	·	84.8%
Net Average	\$	63.52	\$	68.47	\$	61.05	\$	62.91	\$	61.48	\$ 75.7	3 \$	62.92	\$	74.80	\$	66.70
in billions	\$	3.14	\$	3.57	\$	2.97	\$	3.45	\$	3.50	3 4.	46 \$	3.45	\$	3.95	\$	3.20
Electronics or computer-related equipment such	h as	s a home	СО	mputer, la	api	top, hand	held	t									
organizer, cell phone, calculator, digital camera		MP3 play	/er														
Average of Buyers	\$		\$	444.69	\$				\$		\$ 400.6			\$		\$	415.51
Percent Buying	•	50.3%	•	47.6%	•	50.4%		50.9%	•	45.8%	54.0		51.8%	•	51.8%	•	49.9%
Net Average in billions		258.43 12.77		211.89 11.05		266.08 12.95	\$	236.94 12.99		209.93		75 \$	203.28 11.14		243.79 12.87		207.27
	•						Φ	12.99	Φ	11.95) 12.	/ Э ф	11.14	Φ	12.07	Φ	9.93
Dorm or apartment furnishings like bedspreads	, po	sters, an	ISW	ering ma	ch	ine, or											
microwave/fridge Average of Buyers	\$	300.90	\$	266.83	\$	261.30	\$	272.74	\$	243.39	\$ 214.4	5 ¢	249.46	\$	218.68	\$	246.12
Percent Buying	Ψ	36.5%	Ψ	34.1%	Ψ	30.6%		35.5%	Ψ	39.8%	46.8		42.0%	Ψ	44.2%	Ψ	51.3%
Net Average	\$	109.85	\$	90.90	\$			96.94	\$	96.84			104.76	\$	96.70	\$	126.30
in billions	\$	5.43	\$	4.74	\$	3.90	\$	5.31	\$	5.51 \$	5.5	91 \$	5.74	\$	5.11	\$	6.05
Food items, such as snacks, beverages, etc.																	
Average of Buyers		NA		NA		_		158.82	\$	141.54			155.54	\$	147.00	\$	163.24
Percent Buying		NA		NA		62.2%		65.5%		66.8%	69.1		67.1%		70.7%		72.3%
Net Average		NA		NA				104.08		94.60			104.44		103.87		117.98
in billions		NA -		NA .		5.16		5.71	\$	5.39	5. 5.	90 \$	5.72	\$	5.49	\$	5.65
Personal care items, such as skin care, hair care	e, o			• *			-		•	00 40 4	1000	0 4	02.06	Φ.	101.04	Φ.	100.07
Average of Buyers Percent Buying		NA NA		NA NA	•	104.67 66.6%		98.43 70.9%	Þ	88.43 \$ 72.9%	109.9 74.3		93.26 69.8%	ф	101.84 76.7%	Ф	102.97 75.8%
Net Average		NA NA		NA				69.79	\$	64.44		6 \$	65.08	\$	78.7% 78.08	\$	78.02
in billions		NA		NA		3.39		3.83		3.67		32 \$	3.56		4.12		3.74
Gift Cards or Pre-Paid Cards												•					
Average of Buyers		NA		NA	•	197.31		161.93	\$	199.17			174.90	\$	160.70	\$	146.00
Percent Buying		NA		NA		26.4%		28.2%		30.4%	37.9		37.2%	_	34.6%		32.7%
Net Average in billions		NA NA		NA NA		52.05		45.73		60.46		3 \$	65.12		55.56		47.68
in billions		NA		NA	\$	2.53	\$	2.51	\$	3.44 \$	5 4.5	20 \$	3.57	\$	2.93	\$	2.28
Combined Average	\$	641.56	\$	599.38	\$	845.98	\$	835.73	\$	808.71	907.2	2 \$	836.83	\$	916.48	\$	899.18

Source: Prosper Insights & Analytics™, Monthl	y Consumer Sur	vey, JUL 07	-15
	2007	2008	2

Source: Prosper Insights & Analytics™, Monthly C	onsumer Si	urvey, JUL 0	7-15						
	2007	2008	2009	2010	2011	2012	2013	2014	2015
in billions \$	31.71 \$	31.26 \$	41.17 \$	45.81 \$	46.03 \$	53.45 \$	45.84 \$	48.40 \$	43.09
Where will you purchase back-to-college items thi	s vear? (Ch	eck all that a	(vlaa						
Catalog	10.5%	9.4%	11.5%	8.3%	11.4%	15.1%	12.2%	11.5%	11.2%
College Bookstore	57.2%	41.8%	44.5%	43.2%	41.1%	40.9%	39.3%	41.9%	39.1%
•									
Discount Store	51.5%	52.0%	53.4%	53.8%	53.9%	51.9%	48.3%	50.5%	48.3%
Department Store	41.8%	41.8%	43.1%	42.5%	47.6%	45.4%	42.7%	46.6%	44.9%
Drug Store	13.2%	14.3%	23.4%	17.0%	19.4%	22.3%	18.5%	23.0%	19.6%
Home Furnishings or Home Decor Store	12.7%	13.1%	11.0%	9.8%	11.2%	16.4%	17.2%	11.7%	10.6%
Office Supply Store	35.6%	37.3%	32.5%	36.5%	33.4%	40.3%	33.3%	36.3%	31.3%
Local/Small Business	NA	NA	NA	NA	NA	NA	NA	13.2%	10.2%
Online	30.5%	29.9%	28.6%	28.6%	33.4%	37.3%	37.1%	44.6%	39.3%
Clothing Store	34.3%	30.7%	29.8%	28.2%	34.2%	34.8%	30.8%	34.0%	30.0%
Electronics Store	20.9%	19.6%	20.9%	18.0%	19.6%	21.1%	20.4%	19.9%	16.5%
Thrift Stores/Resale Shops	14.0%	14.2%	18.6%	18.9%	16.7%	15.0%	14.2%	10.0%	10.9%
The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	14.076	14.270	10.076	10.576	10.7 76	13.076	14.270	10.076	10.576
Online Back-to-College Shoppers: Do you plan to	tako advant	age of any o	f the followin	a shinnina	earvicae				
when shopping online for back-to-college this year		-	i the lonowin	ig silippilig	3CI VICC3				
Buy online, pick-up in store / Ship to store	, NA	NA	NA	NA	NA	NA	NA	NA	46.9%
Expedited shipping	NA	NA	NA	NA	NA	NA	NA	NA	15.5%
Free shipping	NA	NA	NA	NA	NA	NA	NA	NA	90.2%
Reserve online	NA	NA NA	NA	NA NA	NA	NA	NA	NA NA	6.9%
	NA	NA NA	NA	NA NA	NA	NA	NA		
Same-day delivery								NA	7.4%
Other (please specify) THE SUIT OF THE	NA	NA	NA	NA	NA	NA	NA	NA	1.9%
When will you havin shanning for hook to college	marahandia								
When will you begin shopping for back-to-college			00.00/	00.00/	0.4.40/	00.00/	00.00/	00.00/	00.00/
At least two months before school starts	20.9%	21.5%	22.3%	20.2%	24.4%	29.0%	29.8%	28.2%	23.6%
Three weeks to one month before school starts	28.6%	29.8%	33.7%	33.1%	28.9%	31.9%	34.5%	33.4%	37.4%
1-2 weeks before school starts	31.0%	27.9%	25.7%	23.2%	27.9%	23.3%	19.9%	25.6%	23.7%
The week school starts	9.4%	12.1%	9.0%	12.6%	9.4%	6.5%	4.9%	6.3%	8.4%
After school starts	10.1%	8.7%	9.4%	10.9%	9.4%	9.2%	10.8%	6.5%	6.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Shop at least two months before school starts: W	hy do you b	egin shoppir	ng for back-to	o-college at	least two				
months before school starts? (Check all that apply	/)								
To spread out my shopping budget	NA	NA	NA	NA	NA	NA	NA	NA	65.8%
Prices/promotions are too good to pass up	NA	NA	NA	NA	NA	NA	NA	NA	49.3%
To avoid crowds	NA	NA	NA	NA	NA	NA	NA	NA	37.9%
I don't want to miss out on desired items	NA	NA	NA	NA	NA	NA	NA	NA	27.2%
Habit	NA	NA NA	NA	NA	NA	NA	NA	NA NA	
									11.6%
I tend to shop for the school season year-round	NA	NA	NA	NA	NA	NA	NA	NA	14.9%
To avoid the stress of last-minute shopping	NA	NA	NA	NA	NA	NA	NA	NA	34.9%
Other (please specify) The sum of the 'to totals may be greater than 100% because the respondents can select more than one answer.	NA	NA	NA	NA	NA	NA	NA	NA	1.1%
Where will the college student be living this year?		40.0=1	45.051	10.051	40.4=1	0= 0= :	00 ==:	00.051	
Dorm room or college housing	18.7%	18.0%	15.8%	18.8%	18.1%	25.9%	22.5%	23.9%	31.3%
Fraternity or sorority house	1.3%	2.1%	2.0%	2.0%	3.6%	4.7%	4.0%	4.3%	4.6%
Off campus apartment or housing	28.6%	24.3%	22.4%	23.0%	24.7%	24.8%	24.0%	24.0%	21.0%
At home	49.7%	54.1%	58.5%	51.8%	52.9%	42.9%	47.7%	46.8%	41.5%
Other:	1.8%	1.5%	1.2%	4.4%	0.7%	1.7%	1.7%	1.0%	1.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
How will the state of the U.S. economy impact you	r back-to-co	ollege purcha	ses? (Check	all that					
apply)			•						
Buying more store brand/generic products	NA	NA	32.5%	34.1%	38.0%	32.3%	32.0%	26.5%	28.4%
Doing more comparative shopping online Doing more comparative shopping with ad	NA	NA	26.0%	23.2%	30.7%	34.6%	31.7%	33.0%	29.1%
circulars/newspapers	NA	NA	30.8%	29.8%	30.5%	29.8%	27.1%	25.8%	25.5%
Making due with last year's school items	NA	NA NA	33.6%	29.5%	29.7%	31.2%	27.1%	24.9%	23.2%
· · · · · · · · · · · · · · · · · · ·									
Shopping for sales more often	NA	NA	46.1%	42.0%	39.5%	41.2%	37.5%	36.3%	35.2%
Shopping more online	NA	NA	15.4%	18.2%	18.8%	20.5%	18.6%	21.0%	18.1%
Spending less overall	NA	NA	48.0%	45.0%	44.6%	38.7%	38.9%	32.2%	30.3%
Using coupons more	NA	NA	32.5%	32.9%	32.7%	31.2%	26.6%	24.4%	24.5%
Sharing or borrowing textbooks instead of buying									
them	NA	NA	17.4%	19.3%	18.4%	15.1%	15.0%	17.2%	13.9%

The economy is impacting students' living situation (living with parents/relatives on-campus housing)	Source: Prosper Insights & Analytics™, Monthly C	onsumer Su	rvev. JUL 07	7-15						
Situation (Ivining with parents/relatives on-campus housing fraternity/sorority housing) NA NA 12.8% 11.9% 13.3% 11.4% 10.1% 10.1% 8.8%	, , , , , , , , , , , , , ,		•		2010	2011	2012	2013	2014	2015
Situation (Ivining with parents/relatives on-campus housing fraternity/sorority housing) NA NA 12.8% 11.9% 13.3% 11.4% 10.1% 10.1% 8.8%	The economy is impacting students' living									
The economy is impacting choice of college (two-year school vs. four-year, closer to home, college that offered a scholarship, public vs. private) NA NA 15.0% 13.9% 14.2% 12.7% 10.7% 12.0% 8.7% Other: NA NA 16.9% 20.6% 16.3% 11.5% 11.5% 11.7% 1.1% 0.5% 8.6% Back-to-college plans will not change NA NA 16.9% 20.6% 16.3% 16.5% 23.5% 22.8% 26.3% NA NA NA 16.9% 20.6% 16.3% 16.5% 23.5% 22.8% 26.3% NA	, , ,									
year school vs. four-year, closer to home, college that offered a scholarship, public vs. private) NA NA 15.0% 13.9% 14.2% 12.7% 10.7% 12.0% 8.7% Other: NA NA 16.9% 20.6% 16.3% 16.5% 23.5% 22.6% 26.3% 2	` • .	NA	NA	12.8%	11.9%	13.3%	11.4%	10.1%	10.1%	8.8%
NA NA 15.0% 13.9% 14.2% 12.7% 10.7% 12.0% 8.7%	The economy is impacting choice of college (two-									
Differ: NA NA NA 4.4%	year school vs. four-year, closer to home, college									
Back-to-college plans will not change NA	that offered a scholarship, public vs. private)	NA	NA	15.0%	13.9%	14.2%	12.7%	10.7%	12.0%	8.7%
Asked of Back-to-College Shoppers: Do you own either of the following devices? (Check all that apply) Smartphone (i.e. iPhone, Droid, BlackBerry etc.) NA NA NA NA NA 10.5% 29.6% 39.0% 45.1% 55.1% 1do not own either of these types of devices NA NA NA NA NA NA 52.5% 36.5% 24.1% 16.6% 55.1% 1do not own either of these types of devices NA NA NA NA NA NA 52.5% 36.5% 24.1% 16.6% 13.8% 1do not own either of these types of devices NA NA NA NA NA NA 52.5% 36.5% 24.1% 16.6% 13.8% 1do not own either of these types of devices NA NA NA NA NA NA NA 52.5% 36.5% 24.1% 16.6% 13.8% 1do not own either of these types of devices NA NA NA NA NA NA NA 52.5% 36.5% 24.1% 16.6% 13.8% 1do not own either of these types of devices NA NA NA NA NA NA 16.6% 20.9% 19.1% 22.4% 31.4% 1do not own either of the devices of the device of the	Other:	NA	NA	4.4%	2.8%	2.7%	1.6%	1.1%	1.1%	0.5%
Smartphone (i.e. iPhone, Droid, BlackBerry etc.) NA NA NA NA NA 10.5% 53.3% 68.0% 76.1% 78.2% Tablet (i.e. iPad, TouchPad, XOOM, PlayBook, etc.) NA NA NA NA NA NA 10.5% 29.6% 39.0% 45.1% 55.1% etc.) I do not own either of these types of devices NA NA NA NA NA NA 52.5% 36.5% 24.1% 16.6% 13.8% relies to these types of devices with interest the intermitation of the income than one arrower. **Check all that apply)** Plan to Research Products/Compare Prices NA NA NA NA NA NA NA 15.8% 18.2% 25.9% 22.0% 25.3% Plan to look up Retailer Information (location, store hours, directions, etc.) Plan to Bespace or Purchase Products NA N	The sum of the % totals may be greater than 100% because the respondents can	NA	NA	16.9%	20.6%	16.3%	16.5%	23.5%	22.8%	26.3%
apply) Plan to Research Products/Compare Prices NA NA NA NA 45.4% 40.6% 38.1% 37.4% 46.2% Plan to Purchase Products NA NA NA NA 39.6% 34.5% 31.1% 27.0% 35.2% Plan to Redeem Coupons NA NA NA NA NA NA NA 27.2% 26.3% 17.6% 21.9% Plan to look up Retailer Information (location, store hours, directions, etc.) NA NA NA NA NA NA NA 27.0% 24.0% 25.9% 30.5% Plan to use Apps to Research or Purchase NA NA NA NA NA NA 18.4% 14.7% 15.0% 15.9%	Smartphone (i.e. iPhone, Droid, BlackBerry etc.) Tablet (i.e. iPad, TouchPad, XOOM, PlayBook, etc.) I do not own either of these types of devices I ne sum or me 'a touais may be greater man 100% because me respondents can select more than one answer. Own a Smartphone: How will you use your Smartp (Check all that apply) Plan to Research Products/Compare Prices Plan to Purchase Products Plan to Redeem Coupons Plan to look up Retailer Information (location, store hours, directions, etc.) Plan to use Apps to Research or Purchase Products Plan to use Apps to Compare Prices Do not plan to Research or Make a purchase with my Smartphone Interval of the Stotals may be greater man 100% because the respondents can	NA N	NA N	NA NA NA College purc NA NA NA NA NA NA	NA NA NA hase decision NA NA NA NA NA NA	44.0% 10.5% 52.5% ons? 30.9% 16.8% 15.8% 25.1% NA	29.6% 36.5% 31.5% 20.9% 18.2% 22.1% 16.9% 17.7%	39.0% 24.1% 31.5% 19.1% 25.9% 20.9% 15.5% 12.5%	45.1% 16.6% 33.8% 22.4% 22.0% 29.8% 15.5% 15.4%	55.1% 13.8% 41.0% 31.4% 25.3% 27.9% 17.3% 15.4%
Plan to Research Products/Compare Prices NA NA NA NA 45.4% 40.6% 38.1% 37.4% 46.2% Plan to Purchase Products NA NA NA NA NA 39.6% 34.5% 31.1% 27.0% 35.2% Plan to Redeem Coupons NA NA NA NA NA NA NA 27.2% 26.3% 17.6% 21.9% Plan to look up Retailer Information (location, store hours, directions, etc.) NA NA NA NA NA NA NA 27.0% 24.0% 25.9% 30.5% Plan to use Apps to Research or Purchase Products NA NA NA NA NA NA 18.4% 14.7% 15.0% 15.9%	Own a Tablet: How will you use your Tablet to make	e Back-to-C	ollege purc	hase decisio	ons? (Check	all that				
Plan to Purchase Products NA NA NA NA NA 39.6% 34.5% 31.1% 27.0% 35.2% Plan to Redeem Coupons NA NA NA NA NA NA 27.2% 26.3% 17.6% 21.9% Plan to look up Retailer Information (location, store hours, directions, etc.) NA NA NA NA NA NA NA 27.0% 24.0% 25.9% 30.5% Plan to use Apps to Research or Purchase Products NA NA NA NA NA 22.9% 18.4% 14.7% 15.0% 15.9%	apply)				-					
Plan to Redeem Coupons NA NA NA NA NA 27.2% 26.3% 17.6% 21.9% Plan to look up Retailer Information (location, store hours, directions, etc.) NA NA NA NA NA NA 27.0% 24.0% 25.9% 30.5% Plan to use Apps to Research or Purchase Products NA NA NA NA NA NA NA 22.9% 18.4% 14.7% 15.0% 15.9%	Plan to Research Products/Compare Prices	NA	NA	NA	NA	45.4%	40.6%	38.1%	37.4%	46.2%
Plan to look up Retailer Information (location, store hours, directions, etc.) NA NA NA NA NA NA NA 27.0% 24.0% 25.9% 30.5% Plan to use Apps to Research or Purchase Products NA NA NA NA NA NA NA NA NA N	Plan to Purchase Products	NA	NA	NA	NA	39.6%	34.5%	31.1%	27.0%	35.2%
store hours, directions, etc.) NA NA NA NA NA 27.0% 24.0% 25.9% 30.5% Plan to use Apps to Research or Purchase Products NA NA NA NA NA 22.9% 18.4% 14.7% 15.0% 15.9%	Plan to Redeem Coupons	NA	NA	NA	NA	NA	27.2%	26.3%	17.6%	21.9%
Plan to use Apps to Research or Purchase Products NA NA NA NA 22.9% 18.4% 14.7% 15.0% 15.9%	Plan to look up Retailer Information (location,									
Products NA NA NA NA 22.9% 18.4% 14.7% 15.0% 15.9%	store hours, directions, etc.)	NA	NA	NA	NA	NA	27.0%	24.0%	25.9%	30.5%
==	Plan to use Apps to Research or Purchase									
	Products	NA	NA	NA	NA	22.9%	18.4%	14.7%	15.0%	15.9%
	Plan to use Apps to Compare Prices	NA	NA	NA	NA	NA	16.9%	10.5%	14.1%	19.2%
Do not plan to Research or Make a Purchase with	Do not plan to Research or Make a Purchase with									
my Tablet NA NA NA NA NA 28.0% 31.1% 40.6% 45.5% 32.5% select more than one answer.	The sum of the % totals may be greater than 100% because the respondents can	NA	NA	NA	NA	28.0%	31.1%	40.6%	45.5%	32.5%

Source: Prosper insignts & Analytics™, Monthly Co	nsu	mer Surv	æy,	JUL-15								Graduate
N = 6500, 6/30 - 7/8/15	Ad	ults 18+	F	reshman	Sor	ohomore		Junior		Senior		Student
Margin of Error = +/- 1.2%												
•	folls											
Do you have child/dependent attending college this Yes	iaii	10.0%		0.0%		0.0%		0.0%		0.0%		0.0%
No		90.0%		100.0%		100.0%		100.0%		100.0%		100.0%
Total		100.0%		100.0%		100.0%		100.0%		100.0%		100.0%
Will you be attending college this fall?												
Yes		10.6%		100.0%		100.0%		100.0%		100.0%		100.0%
No		89.4%		0.0%		0.0%		0.0%		0.0%		0.0%
Total		100.0%		100.0%		100.0%		100.0%		100.0%		100.0%
If you will be attending college, which year will you	hegi	in?										
Freshman	beg	14.5%		100.0%		0.0%		0.0%		0.0%		0.0%
Sophomore		13.7%		0.0%		100.0%		0.0%		0.0%		0.0%
Junior		18.0%		0.0%		0.0%		100.0%		0.0%		0.0%
Senior		18.2%		0.0%		0.0%		0.0%		100.0%		0.0%
Grad School/Law School/Med School/Other		35.6%		0.0%		0.0%		0.0%		0.0%		100.0%
Total		100.0%		100.0%		100.0%		100.0%		100.0%		100.0%
Have a Child/Dependent Attending College or Yours	self A	Attendin	g Co	ollege:								
How much do you plan to spend on the following b	ack-	to-colled	e ite	ems this v	/ear	?						
Clothing and accessories (excluding Shoes)												
Average of Buyers	\$	187.78	\$	132.68	\$	125.29	\$	132.33	\$	152.25	\$	155.92
Percent Buying		72.9%	Ψ	85.2%	Ψ	77.8%	Ψ	79.0%	Ψ.	73.9%	*	69.1%
Net Average		136.95	\$	113.03	\$	97.43	\$	104.56	\$	112.47	\$	107.73
in billions		6.56	·		•		•		·		•	
Shoes												
Average of Buyers	\$	105.09	\$	95.46	\$	103.05	\$	96.84	\$	108.49	\$	96.43
Percent Buying		69.3%		80.8%		77.2%		72.0%		68.6%		64.8%
Net Average	\$	72.79	\$	77.08	\$	79.58	\$	69.74	\$	74.37	\$	62.47
in billions	\$	3.49										
Collegiate Branded Gear or Supplies (apparel, bum	per s	tickers,	etc.))								
Average of Buyers	\$	90.15	\$	84.98	\$	63.83	\$	60.67	\$	51.85	\$	68.23
Percent Buying		50.5%		60.3%		43.7%		57.1%		53.3%		42.5%
Net Average		45.49	\$	51.24	\$	27.91	\$	34.67	\$	27.62	\$	29.03
in billions	\$	2.18										
School supplies, such as notebooks, folders, penci	-											
Average of Buyers		78.68	\$	79.73	\$	53.00	\$	66.46	\$	55.57	\$	63.17
Percent Buying		84.8%		95.9%		97.8%		90.4%		89.3%		87.0%
Net Average		66.70	\$	76.50	\$	51.83	\$	60.11	\$	49.61	\$	54.99
in billions	\$	3.20										
Electronics or computer-related equipment such as MP3 player	a ho	ome com	pute	er, laptop	, tab	let, cell p	hor	e, digital	can	nera or		
Average of Buyers	\$	415.51	\$	421.81	\$	373.13	\$	344.77	\$	401.21	\$	462.38
Percent Buying		49.9%		76.4%		56.6%		57.7%		53.2%		49.8%
Net Average	\$	207.27	\$	322.37	\$	211.23	\$	199.00	\$	213.57	\$	230.42
in billions	\$	9.93										
Dorm or apartment furnishings like bedspreads, po			_					-				
Average of Buyers	•	246.12	\$	205.94	\$	191.40	\$	197.05	\$	229.76	\$	254.42
Percent Buying		51.3%		53.5%		42.0%		47.4%		42.2%		36.1%
Net Average		126.30	\$	110.27	\$	80.30	\$	93.36	\$	96.97	\$	91.95
in billions	\$	6.05										
Food items, such as snacks, beverages, etc.												
Average of Buyers	\$	163.24	\$	154.60	\$	142.56	\$	171.73	\$	133.63	\$	180.57

Source: Prosper insignts & Analytics™, Monthly Co	nsui	mer Surv	vey,	JUL-15								Graduate
N = 6500, 6/30 - 7/8/15	Ad	ults 18+	F	reshman	So	phomore		Junior		Senior		Student
Margin of Error = +/- 1.2%												
Percent Buying		72.3%		82.3%		73.9%		83.3%		78.8%		69.0%
Net Average		117.98	\$	127.21	\$	105.29	\$	143.03	\$	105.26	\$	124.54
in billions	•	5.65	Ψ	121.21	Ψ	103.23	Ψ	140.00	Ψ	103.20	Ψ	124.54
	•			OTO	al: a :							
Personal care items, such as skin care, hair care, or Average of Buyers		are, mak 102.97	-				Φ.	00.00	Φ.	70.00	ው	07.60
Percent Buying	Ф	75.8%	Ф	73.94 85.4%	Ф	66.58 86.7%	\$	92.08 86.8%	Ф	79.00 78.3%	Ф	97.68 72.3%
Net Average	¢	78.02	\$	63.17	¢	57.74	¢	79.89	¢	61.88	¢	70.60
in billions		3.74	Ψ	03.17	Ψ	31.14	Ψ	73.03	Ψ	01.00	Ψ	70.00
	Φ	3.74										
Gift Cards or Pre-Paid Cards	Φ.	146.00	•	100.01	Φ.	00.77	Φ.	111 60	•	11715	ው	117 50
Average of Buyers Percent Buying	-	146.00	\$	126.81	Þ	92.77	Þ	111.68	\$	117.15	Þ	117.53
Net Average		32.7%	ø	35.4% 44.86	ø	23.0% 21.32	ф	31.8% 35.50	ф	23.9% 27.99	Φ.	22.5% 26.43
in billions		47.68	\$	44.00	\$	21.32	Ф	33.30	Ф	27.99	Ф	20.43
III DIIIIOIIS	Ъ	2.28										
Combined Average	\$	899.18	\$	985.73	\$	732.62	\$	819.86	\$	769.74	\$	798.14
in billions	-	43.09	•	0000	•	. 02.02	•	0.0.00	•		•	100111
	•											
Where will you purchase back-to-college items this	vear	? (Chec	k all	l that anni	V)							
Catalog	, 541	11.2%		11.1%		5.7%		9.5%		7.8%		7.8%
College Bookstore		39.1%		43.8%		47.9%		42.0%		44.7%		29.4%
Discount Store		48.3%		42.5%		41.7%		41.1%		33.9%		41.6%
Department Store		44.9%		55.4%		46.2%		52.9%		46.2%		49.7%
Drug Store		19.6%		18.4%		19.8%		17.7%		15.3%		22.0%
Home Furnishings or Home Décor Store		10.6%		11.5%		5.3%		9.1%		12.7%		11.8%
Office Supply Store		31.3%		42.3%		30.2%		39.1%		32.3%		35.4%
Local/Small Business		10.2%		12.4%		7.6%		14.4%		11.5%		13.4%
Online		39.3%		45.5%		44.1%		47.5%		52.6%		51.0%
Clothing Store		30.0%		35.3%		39.7%		35.7%		32.2%		30.2%
Electronics Store		16.5%		24.9%		19.9%		19.8%		17.7%		17.7%
Thrift Stores/Resale Shops The sum of the % totals may be greater than 100% because the respondents can select		10.9%		15.3%		11.5%		16.4%		12.3%		11.5%
more than one answer.												
					_							
Online Back-to-College Shoppers: Do you plan to ta		_		-	e fo	ollowing s	hip	ping servi	ces	when		
shopping online for back-to-college this year? (Che	ck a	-	ply	=		10.10/		45.00/		= 4 407		10.00/
Buy online, pick-up in store / Ship to store		46.9%		45.6%		46.4%		45.2%		51.4%		48.8%
Expedited shipping		15.5%		18.6%		24.8%		20.0%		25.3%		19.6%
Free shipping Reserve online		90.2% 6.9%		89.0% 14.4%		86.7% 6.8%		89.9% 3.0%		81.4% 5.2%		92.2% 6.2%
Same-day delivery		7.4%		21.2%		20.2%		12.4%		12.1%		7.3%
		1.9%		0.0%		2.4%		1.6%		0.0%		1.0%
Other (please specify) The sum of the 76 totals thay be greater than 100% because the respondents can select		1.5 /6		0.076		2.770		1.070		0.076		1.0 /0
more than one answer.												
When will you begin shopping for back-to-college n	nerci	handise1	?									
At least two months before school starts		23.6%		39.2%		24.9%		20.5%		21.6%		22.9%
Three weeks to one month before school starts		37.4%		35.9%		34.8%		33.1%		37.0%		27.0%
1-2 weeks before school starts		23.7%		14.2%		26.5%		29.9%		24.0%		31.4%
The week school starts		8.4%		6.4%		9.5%		10.4%		8.2%		9.8%
After school starts		6.8%		4.3%		4.3%		6.1%		9.2%		8.9%
Total		100.0%		100.0%		100.0%		100.0%		100.0%		100.0%
Shop at least two months before school starts: Why	y do	you beg	in s	shopping 1	for l	back-to-co	olleç	ge at least	tw	o months		
before school starts? (Check all that apply)						<u>-</u> .						
To spread out my shopping budget		65.8%		72.7%		51.0%		70.1%		55.0%		56.0%
Prices/promotions are too good to pass up		49.3%		47.1%		53.5%		45.1%		43.1%		46.9%
To avoid crowds		37.9%		42.1%		47.2%		34.2%		32.6%		30.4%

, , , , , , , , , , , , , , , , , , , ,		- , ,				Graduate
N = 6500, 6/30 - 7/8/15	Adults 18+	Freshman	Sophomore	Junior	Senior	Student
Margin of Error = +/- 1.2%						
I don't want to miss out on desired items	27.2%	33.6%	47.6%	23.9%	26.3%	25.3%
Habit	11.6%	6.8%	26.4%	18.5%	5.5%	15.1%
I tend to shop for the school season year-round	14.9%	17.0%	13.4%	0.8%	19.0%	22.2%
To avoid the stress of last-minute shopping	34.9%	41.3%	43.0%	31.2%	30.3%	22.0%
Other (please specify) The sum of the 76 totals may be greater than 100% because the respondents can select more than one answer.	1.1%	1.5%	0.0%	0.0%	0.0%	2.4%
Where will the college student be living this year?						
Dorm room or college housing	31.3%	28.2%	19.7%	14.1%	14.3%	4.8%
Fraternity or sorority house	4.6%	4.2%	4.4%	5.2%	2.7%	0.6%
Off campus apartment or housing	21.0%	16.2%	26.1%	32.0%	29.5%	34.9%
At home	41.5%	50.0%	49.8%	48.7%	52.5%	57.9%
Other (please specify)	1.6%	1.4%	0.0%	0.0%	0.9%	1.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
How will the state of the U.S. economy impact your	back-to-colle	ge purchase	s? (Check all th	nat apply)		
Buying more store brand/generic products	28.4%	38.5%	29.7%	31.4%	29.5%	20.6%
Doing more comparative shopping online	29.1%	37.3%	38.1%	41.6%	23.7%	30.2%
Doing more comparative shopping with ad						
circulars/newspapers	25.5%	24.1%	23.1%	18.0%	16.4%	17.7%
Making do with last year's school items	23.2%	18.5%	29.7%	28.4%	20.7%	23.4%
Shopping for sales more often	35.2%	35.9%	34.0%	37.0%	32.3%	34.7%
Shopping more online	18.1%	24.4%	24.6%	24.1%	21.9%	20.9%
Spending less overall	30.3%	36.2%	35.7%	37.3%	32.3%	31.9%
Using coupons more	24.5%	22.2%	29.3%	32.0%	12.2%	30.3%
Sharing or borrowing textbooks instead of buying them The economy is impacting students, living situation (living with parents/relatives, on-campus housing,	13.9%	18.5%	20.9%	26.2%	16.0%	17.5%
fraternity/sorority housing) The economy is impacting choice of college (two-year	8.8%	13.2%	12.4%	11.8%	3.0%	10.0%
school vs. four-year, closer to home, college that	0.70/	16.2%	10.00/	11 00/	1.1%	10.3%
offered a scholarship, public vs. private) Other	8.7% 0.5%	0.8%	12.9% 1.1%	11.8% 2.7%	0.0%	0.7%
Back-to-college plans will not change	26.3%		26.2%	2.7% 19.7%	28.5%	31.5%
Dath-10-college platts will flot charge rine sum or me se locals may be greater man 100% because the respondents can select more than one answer.	20.3%	19.6%	20.2%	19.776	20.5%	31.5%
Asked of Back-to-College Shoppers: Do you own e	ither of the fo	llowing devi	res? (Check all	that annly)		
Smartphone (i.e. iPhone, Droid, BlackBerry etc.)	78.2%	92.9%	90.7%	93.9%	89.1%	88.6%
Tablet (i.e. iPad, TouchPad, XOOM, PlayBook, etc.)	55.1%	44.5%	52.3%	57.1%	46.8%	54.4%
· · · · · · · · · · · · · · · · · · ·	13.8%	2.7%	8.2%	2.6%	4.9%	7.3%
I do not own either of these types of devices The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	10.070	2.7 70	0.270	2.070	1.0 70	7.070
Own a Smartphone: How will you use your Smartpl that apply)	none to make	Back-to-Col	lege purchase o	decisions? (C	heck all	
Plan to Research Products/Compare Prices	41.0%	55.3%	42.5%	51.2%	43.1%	48.0%
Plan to Purchase Products	31.4%	40.3%	35.1%	31.1%	33.6%	35.6%
Plan to Redeem Coupons	25.3%	32.5%	29.7%	30.4%	18.7%	30.3%
Plan to look up Retailer Information (location, store						_
hours, directions, etc.)	27.9%	38.1%	31.1%	34.1%	34.7%	38.7%
Plan to use Apps to Research or Purchase Products	17.3%	21.3%	22.4%	20.7%	17.6%	21.3%
Plan to use Apps to Compare Prices	15.4%	21.3%	27.4%	15.7%	13.6%	14.1%
Do not plan to Research or Make a Purchase with my						
Smartphone The sum of the 76 totals may be greater than 100% because the respondents can select more than one answer.	36.2%	17.4%	30.1%	30.8%	31.8%	28.6%

N = 6500, 6/30 - 7/8/15 Margin of Error = +/- 1.2%	Adults 18+	Freshman	Sophomore	Junior	Senior	Graduate Student
Own a Tablet: How will you use your Tablet to make	e Back-to-Col	lege purchas	se decisions? (C	heck all that	apply)	
Plan to Research Products/Compare Prices	46.2%	60.0%	51.9%	43.3%	51.4%	46.2%
Plan to Purchase Products	35.2%	36.4%	43.2%	33.5%	34.4%	42.4%
Plan to Redeem Coupons	21.9%	36.4%	28.4%	34.2%	15.7%	28.3%
Plan to look up Retailer Information (location, store						
hours, directions, etc.)	30.5%	31.6%	34.1%	29.3%	29.0%	38.4%
Plan to use Apps to Research or Purchase Products	15.9%	19.1%	22.6%	17.3%	21.8%	28.1%
Plan to use Apps to Compare Prices	19.2%	15.4%	21.4%	11.7%	19.9%	23.2%
Do not plan to Research or Make a Purchase with my						
Tablet The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	32.5%	13.7%	30.9%	34.6%	32.9%	26.7%

Source: Prosper Insights &	Analytics™, Monthly Consumer Survey, JUL-15
	O

,, ,, ,		Online
N = 6500, 6/30 - 7/8/15	Adults 18+	Shoppers
Margin of Error = +/- 1.2%		
Do you have child/dependent attending college the	nis fall?	
Yes	10.0%	44.2%
No	90.0%	55.8%
Total	100.0%	100.0%
Will you be attending college this fall?		
Yes	10.6%	100.0%
No	89.4%	0.0%
Total	100.0%	100.0%
If you will be attending college, which year will yo	•	
Freshman	14.5%	19.4%
Sophomore	13.7%	15.1%
Junior	18.0%	17.4%
Senior	18.2%	17.2%
Grad School/Law School/Med School/Other	35.6%	30.8%
Total	100.0%	100.0%

Have a Child/Dependent Attending College or Yourself Attending College:

How much do you plan to spend on the following back-to-college items this year?

Clothing and accessories (excluding Shoes)

Average of Buyers	\$ 187.78	\$ 173.22
Percent Buying	72.9%	85.6%
Net Average	\$ 136.95	\$ 148.26
in billions	\$ 6.56	

Shoes

Average of Buyers	\$ 105.09	\$ 113.06
Percent Buying	69.3%	81.8%
Net Average	\$ 72.79	\$ 92.52
in billions	\$ 3.49	

Collegiate Branded Gear or Supplies (apparel, bumper stickers, etc.)

Average of Buyers	\$ 90.15	\$	85.92
Percent Buying	50.5%		60.3%
Net Average	\$ 45.49	\$	51.85
in billions	\$ 2.18		

School supplies, such as notebooks, folders, pencils, and backpacks

Average of Buyers	\$	78.68	\$ 80.09
Percent Buying		84.8%	93.3%
Net Average	\$	66.70	\$ 74.72
in hillions	Φ	2 20	

in billions \$ 3.20

Electronics or computer-related equipment such as a home computer, laptop, tablet, cell phone, digital camera or MP3 player

Average of Buyers §	5	415.51	\$ 516.17
Percent Buying		49.9%	62.6%
Net Average	5	207.27	\$ 322.92
in billions \$;	9.93	

Dorm or apartment furnishings like bedspreads, posters, answering machine, or microwave/fridge

Average of Buyers \$	246.12 \$	272.30
Percent Buying	51.3%	56.2%

Source: Prosper Insights & Analytics™, Monthly Co	IISU	imer Surv	ey,	JUL-15 Online	
N = 6500, 6/30 - 7/8/15	Ac	dults 18+		Shoppers	
Margin of Error = +/- 1.2%				• • •	
Net Average	¢	126.30	¢	153.16	
in billions	•	6.05	Ψ	133.10	
	φ	0.03			
Food items, such as snacks, beverages, etc.	•	400.04	•	100.10	
Average of Buyers	\$	163.24		193.48	
Percent Buying	•	72.3%		83.1%	
Net Average	•	117.98	\$	160.78	
in billions	•	5.65			
Personal care items, such as skin care, hair care, or					e, etc.
Average of Buyers	\$	102.97	\$	103.11	
Percent Buying		75.8%		86.6%	
Net Average	\$	78.02	\$	89.30	
in billions	\$	3.74			
Gift Cards or Pre-Paid Cards					
Average of Buyers	\$	146.00	\$	148.06	
Percent Buying		32.7%	·	37.3%	
Net Average	\$	47.68	\$	55.18	
in billions	\$	2.28	·		
Combined Average	\$	899.18	\$	1,148.70	
in billions	\$	43.09			
Where will you purchase back-to-college items this y Catalog College Bookstore Discount Store Department Store Drug Store Home Furnishings or Home Décor Store	уса	11.2% 39.1% 48.3% 44.9% 19.6% 10.6%		11.1% 46.8% 46.7% 57.9% 25.4% 18.0%	
Office Supply Store		31.3%		41.9%	
Local/Small Business		10.2%		18.1%	
Online		39.3%		100.0%	
Clothing Store		30.0%		50.4%	
Electronics Store		16.5%		29.0%	
Thrift Stores/Resale Shops The sum of the 76 totals may be greater than 100% because the respondents can select more than one answer.		10.9%		13.9%	
			4	any of the fo	llowing
Online Back-to-College Shoppers: Do you plan to ta services when shopping online for back-to-college t		year? (C		-	_
services when shopping online for back-to-college t Buy online, pick-up in store / Ship to store		_		-	_
services when shopping online for back-to-college t Buy online, pick-up in store / Ship to store Expedited shipping		year? (C	hec	k all that appl	_
services when shopping online for back-to-college t Buy online, pick-up in store / Ship to store Expedited shipping Free shipping		year? (C 46.9%	hec	k all that appl 46.9%	_
services when shopping online for back-to-college to Buy online, pick-up in store / Ship to store Expedited shipping Free shipping Reserve online		year? (C 46.9% 15.5% 90.2% 6.9%	hec	k all that appl 46.9% 15.5% 90.2% 6.9%	_
services when shopping online for back-to-college t Buy online, pick-up in store / Ship to store Expedited shipping Free shipping		year? (C 46.9% 15.5% 90.2%	hec	k all that appl 46.9% 15.5% 90.2%	_

When will you begin shopping for back-to-college merchandise?

At least two months before school starts

1-2 weeks before school starts

The week school starts

Three weeks to one month before school starts

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23.6%

37.4%

23.7%

8.4%

26.3%

39.9%

24.2%

6.0%

	Source: Prosper Insights &	Analytics™. Mont	hly Consumer Survey, JUL-15
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N = 6500, 6/30 - 7/8/15	Adults 18+	Online Shoppers
Margin of Error = +/- 1.2%		
After school starts	6.8%	3.5%
Total	100.0%	100.0%

Shop at least two months before school starts: Why do you begin shopping for back-to-college at least two months before school starts? (Check all that apply)

To spread out my shopping budget	65.8%	70.1%
Prices/promotions are too good to pass up	49.3%	44.0%
To avoid crowds	37.9%	42.8%
I don't want to miss out on desired items	27.2%	39.8%
Habit	11.6%	22.4%
I tend to shop for the school season year-round	14.9%	20.2%
To avoid the stress of last-minute shopping	34.9%	48.0%
Other (please specify)	1.1%	1.0%
more than one answer.		

Where will the college student be living this year?

where will the conege student be living this year:		
Dorm room or college housing	31.3% 27.	6%
Fraternity or sorority house	4.6% 1.	9%
Off campus apartment or housing	21.0% 29.	3%
At home	41.5% 39.	9%
Other (please specify)	1.6% 1.	3%
Total 1	00.0% 100.	0%

How will the state of the U.S. economy impact your back-to-college purchases? (Check all that apply)

apply)		
Buying more store brand/generic products	28.4%	32.8%
Doing more comparative shopping online	29.1%	42.9%
Doing more comparative shopping with ad		
circulars/newspapers	25.5%	26.2%
Making do with last year's school items	23.2%	28.9%
Shopping for sales more often	35.2%	40.5%
Shopping more online	18.1%	34.2%
Spending less overall	30.3%	38.4%
Using coupons more	24.5%	29.2%
Sharing or borrowing textbooks instead of buying them The economy is impacting students, living situation (living with parents/relatives, on-campus housing,	13.9%	22.4%
fraternity/sorority housing) The economy is impacting choice of college (two-year school vs. four-year, closer to home, college that	8.8%	14.0%
offered a scholarship, public vs. private)	8.7%	12.8%
Other	0.5%	0.8%
Back-to-college plans will not change	26.3%	22.8%

me sum or the % totals may be greater than 100% because the respondents can select more than one answer.

Asked of Back-to-College Shoppers: Do you own either of the following devices? (Check all that apply)

Smartphone (i.e. iPhone, Droid, BlackBerry etc.)	78.2%	91.0%
Tablet (i.e. iPad, TouchPad, XOOM, PlayBook, etc.)	55.1%	56.1%
I do not own either of these types of devices	13.8%	5.0%
more than one answer.		

Online

N = 6500, 6/30 - 7/8/15 Adults 18+ Shoppers

Margin of Error = \pm 1.2%

Own a Smartphone: How will you use your Smartphone to make Back-to-College purchase decisions? (Check all that apply)

Plan to Research Products/Compare Prices	41.0%	55.0%
Plan to Purchase Products	31.4%	45.8%
Plan to Redeem Coupons	25.3%	34.5%
Plan to look up Retailer Information (location, store		
hours, directions, etc.)	27.9%	41.5%
Plan to use Apps to Research or Purchase Products	17.3%	27.6%
Plan to use Apps to Compare Prices	15.4%	24.1%
Do not plan to Research or Make a Purchase with my		
Smartphone	36.2%	23.8%
more than one answer.		

Own a Tablet: How will you use your Tablet to make Back-to-College purchase decisions? (Check all that apply)

aa. app.y/		
Plan to Research Products/Compare Prices	46.2%	58.9%
Plan to Purchase Products	35.2%	52.6%
Plan to Redeem Coupons	21.9%	30.3%
Plan to look up Retailer Information (location, store		
hours, directions, etc.)	30.5%	37.9%
Plan to use Apps to Research or Purchase Products	15.9%	30.2%
Plan to use Apps to Compare Prices	19.2%	27.0%
Do not plan to Research or Make a Purchase with my		
Tablet	32.5%	21.5%

more than and ancient

more than one answer.